



George Wall

Partner

📞 949.287.6315

✉️ GWall@GlaserWeil.com

Mr. Wall is one of the leading merger and acquisition attorneys in Southern California. He is a Senior Partner in the Firm's Corporate Department where he is Chair of the Mergers & Acquisitions Department. His practice focuses on mergers, acquisitions, recaps, sales and reorganizations; venture capital transactions; securities; broad-based tax planning; fund formations; and preparation of loan documentation. Mr. Wall has a Martindale-Hubbell legal rating of AV, the highest achievable, has been named every year to the Orange County Business Journal's "OC 500," which recognizes the most influential individuals from throughout Orange County, and has been repeatedly included on the Southern California Super Lawyers list.

Over his more than 40 year career, Mr. Wall has been counsel on transactions for many well-known clients, including part of the ownership group in connection with the acquisition of the NBA Sacramento Kings, Alacer Corporation (manufacturer of Emergen-C), the private equity group Riordan, Lewis & Haden and a number of its portfolio companies, the ownership in connection with the proposed acquisition of the NBA New Orleans Hornets, Primoris Services Corporation, Advantage – Crown Sales and Marketing, American Title, Pacific Coast Title, Ocean Pacific (OP), The Outdoor Channel, Pacific Ethanol, Inc., Mellon Venture Capital, H&G Capital Partners, McDonald's Corporation, and Ambassador George Argyros.

Mr. Wall is known for his ability to both be a "deal maker" and also to achieve a value-add for his clients. He has helped many buyers and sellers receive an economic result that far exceeded initial expectations. His transactional experience has covered a broad range of industries, including aerospace, apparel, automotive chemical, construction, consulting, consumer goods, financial, food, healthcare, manufacturing, oil and gas, professional sports, restaurants, resort clubs, technology, and title insurance.

Mr. Wall is a frequent speaker and author on various M&A topics. He was requested to participate on a panel for the California Lawyer, the California State Bar magazine, as part of its 2015 Roundtable Series on Mergers and Acquisitions.

Mr. Wall is active in the business and civic community and has served as a director of many non-profits. He is currently on the Board of Trustees of Chapman University and on the Board of Directors for OCTANe. He also has been a director of ANFI Inc. (a NASDAQ company), where he chaired the Special Committee evaluating an acquisition proposal.

PRACTICE AREAS

Corporate

Corporate

Mergers & Acquisitions

Secured Lending/Finance Transactions

Fund Formation

Loan Documentation

Tax

Federal, State & Local Tax Strategies & Planning

EDUCATION

University of San Diego, Tax Program; Research Assistant to Professor Boris Bittker of Yale University at University of San Diego, on his five-volume "Treatise on Federal Income Taxation"

University of Miami Law School, J.D.

University of Virginia, B.A., Economics; Dean's List; University Honor Scholarship; New Jersey State Scholarship

STATE BAR ADMISSIONS

California

Florida

REPRESENTATIVE MATTERS

Representation of Carl Zeiss Meditec AG in connection with a proposed \$1.6 billion acquisition of a division of Bausch & Lomb.

Representation of part of the ownership group in connection with the acquisition of the Sacramento Kings for \$500,000,000.

Representation of ownership group in connection with the acquisition of the New Orleans Hornets for \$350,000,000.

Representation of waste disposal company with an enterprise value of approximately \$1 billion in connection with its sale.

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Representation of Alacer Corporation (manufacturer of Emergen-C) in connection with its sale to Pfizer, helping to achieve a sale price 40% above initial estimates.

Representation of maxIT, a Riordan, Lewis & Haden portfolio company, in connection with its sale to SAIC for \$500,000,000.

Representation of Advantage-Crown Sales & Marketing, Inc., a national food distributor, in connection with an approximate \$260,000,000 acquisition by a New York Stock Exchange company.

Representation of Primoris Services Corporation (ARB) in a public merger with a Special Purpose Acquisition Corp., with a transaction value of approximately \$350,000,000.

Representation of American Title, a NASDAQ traded title insurance company, in connection with its merger with Fidelity Title in a deal valued at \$182,000,000. Also served as head of a Special Committee of the Board of Directors that negotiated the transaction, as well as reviewing the fairness of compensation paid.

Representation of Ocean Pacific Apparel Corp. (OP) in connection with its acquisition by Warnaco.

Representation of The Outdoor Channel cable television station, with a valuation of approximately \$216,000,000, merging into a publicly owned entity.

Representation of Pacific Ethanol Inc. in connection with its merger into a public company, related proxy filings and add-on financings.

Representation of numerous clients in connection with fund formations in sizes from \$50,000,000 to \$750,000,000.

Structuring and preparation of numerous Regulation D Private Placement Memorandums.

Representation of sellers and buyers in multiple transactions between \$10,000,000 and \$100,000,000.

NEWS

Chapman University Elects Glaser Weil's George Wall to its Board of Trustees

Orange County Business Journal features Mr. Wall's move to Glaser Weil in the "OC Insider" column, February 29, 2016

Selected as a participant in the May 2015 Roundtable Series on Mergers and Acquisitions in the California Lawyer, the State Bar magazine

Orange County Business Journal features Mr. Wall's thoughts and comments on the current M&A market, March 9, 2015

Orange County Business Journal interviews Mr. Wall regarding his analysis of the current merger and acquisition market, April 28, 2014

Orange County Business Journal article entitled "Lawyers Benefit from Deals Uptick, Relationships" featuring Mr. Wall, March 10, 2014

Orange County Business Journal article entitled "New Drill on Due Diligence" and featuring the scope of Mr. Wall's M&A practice, March 11, 2013

"Pre-Sale Tax Planning," Orange County Business Journal, September 2012

"Unique Aspects of Asset Purchases," Orange County Business Journal, September 2011


"The Wrongs of Rescission Rights," The Deal magazine, August 2010

"California Rescission Rights for Transactions Involving Unlicensed Broker-Dealers," Orange County Business Journal, May 2010

"Increased Use of Earnouts in Current Economic Environment," Orange County Business Journal, August 2009

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HONORS & AWARDS

Named to the “OC 500” by Orange County Business Journal, 2016, 2017, 2018, 2019

Southern California Super Lawyers, multiple years

Martindale-Hubbell, AV Preeminent Peer Review Rating

COMMUNITY SERVICE

CASA, Association for Corporate Growth, Orange County