



David Tabibian

Partner

☎ 310.282.6258

✉ DTabibian@GlaserWeil.com

As a Partner in Glaser Weil's Real Estate Department, David Tabibian provides counsel and legal representation to his clients in virtually every facet of real estate from inception to closing. He has successfully handled and closed more than \$4 billion worth of real estate transactions across the country. His success comes from his ability to aggressively pursue his clients' objectives while keeping all parties satisfied and focused on closing the deal.

Mr. Tabibian represents real estate developers, owners, operators, investors, funds, REITs, borrowers, commercial banks, private lenders, landlords, tenants, celebrities and high net worth individuals in all aspects of complex real estate transactions. These include acquisitions and dispositions, 1031 exchanges, construction and development, leasing, debt and equity financing, loan workouts and restructuring, and joint ventures. His practice has dealt with a variety of projects, including hotels, office, retail, industrial, multi-family and mixed-use projects, as well as residential properties and vacant land.

Mr. Tabibian typically takes on the role of outside general counsel for his clients, handling all matters from complex, high-dollar commercial projects to smaller residential deals. He has drafted and negotiated numerous purchase and sale agreements, various types of leases (including office, retail, industrial and residential leases totaling more than 5 million sq. ft. of space), complex settlement agreements, and loan documentation for more than \$1 billion worth of sophisticated real estate and commercial loans (including traditional real estate, refinance, construction, bridge, mezzanine, asset-based and hard money loans). He also counsels and assists his clients in a variety of due diligence matters, including reviewing title and surveys as well as forming new entities.

Prior to joining the Firm, Mr. Tabibian began his practice as a real estate attorney at the international law firm of Pillsbury Winthrop Shaw Pittman LLP where he represented many Fortune 500 clients.

Mr. Tabibian received his law degree with honors from Loyola Law School, Los Angeles, where he was an Editor for the *Loyola of Los Angeles Entertainment Law Review* and a member of the St. Thomas More Law Honor Society (Top 15%). He received his bachelor's degree with honors from the University of Southern California, Marshall School of Business, where he graduated *cum laude*, on the Dean's List, and as a Renaissance Scholar.

Mr. Tabibian is licensed to practice law and admitted in the State of California. He has been named in multiple years to the Southern California Super Lawyers Rising Stars list, an honor achieved by no more than 2.5% of the lawyers in California. He has also been selected by Super Lawyers for inclusion in the "Top 100 Up-and-Coming" attorneys in Southern California. In 2016, he was named as one of "The 5 Best Real Estate Lawyers in Los Angeles" by Investopedia's Real Estate Column.

Mr. Tabibian grew up in Santa Monica, California. During his free time, he is involved in the community as a cabinet member of The Jewish Federation (Real Estate & Construction Division) and the American Israel Public Affairs Committee (AIPAC).

PRACTICE AREAS

Real Estate

Acquisitions, Sales & Leasing

Secured Lending/Finance Transactions

Land Use & Entitlements

EDUCATION

Loyola Law School, Los Angeles, J.D., St. Thomas More Law Honor Society (Top 15%)

Editor, *Loyola of Los Angeles Entertainment Law Review*

University of Southern California, Marshall School of Business, B.S., *cum laude*


Dean's List, Renaissance Scholar

STATE BAR ADMISSIONS

California

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REPRESENTATIVE MATTERS

Successfully represented, as lead counsel, Hudson Pacific Properties, L.P. in the \$200+ million acquisition of the historic "Hollywood Center Studios" made up of 12 soundstages on over 15 acres of land located in the heart of Hollywood, which now makes Hudson Pacific Properties the largest independent owner and operator of studio soundstages in the country.

Successfully represented, as lead counsel, one of two equal partners in the break-up and 1031 exchanges involving over 30 mobile home parks throughout the country valued in excess of \$300 million.

Successfully represented, as lead counsel, Hudson Pacific Properties, L.P. in the acquisition, entitlement, reverse 1031 exchange, and ongoing renovation of the "Fourth & Traction" commercial property (formerly the Coca-Cola manufacturing plant) located in the rapidly expanding Arts District in downtown Los Angeles.

Successfully represented Blatteis & Schnur, Inc. in the acquisition and ongoing land use and construction of a more than \$80 million mixed-use project named "AT MATEO" that will feature 130,000 sq. ft. of open-air retail and 50,000 sq. ft. of creative office space on a former 3.5-acre industrial site located in the rapidly expanding Arts District in downtown Los Angeles.

Successfully represented the private sellers in the disposition of a \$500 million portfolio involving more than 140 gas stations and the underlying real properties across California.

Successfully represented Hudson Pacific Properties, L.P. in the acquisition of a real estate portfolio containing more than 83,000 sq. ft. of adjacent properties located in the rapidly expanding Arts District in downtown Los Angeles.

Successfully represented, as lead counsel, Karlin Real Estate in the construction financing for the development of the San Vicente Club hotel and private members-only club in West Hollywood.

Successfully represented a real estate fund in the acquisition of a \$175 million real estate portfolio containing more than 15 shopping centers across Washington and Oregon.

Successfully represented the ADCO Group in the acquisition and due diligence of 3 retail outlet shopping centers located in Maine, Illinois and Michigan.

Successfully represented, as lead counsel, landlord Majestic Realty Co. in the negotiation and leasing of its various industrial buildings throughout California, including the leasing of a 400,000 sq. ft. building to the United States Navy.

Successfully represented, as lead counsel, a hard money lender in the origination of a multi-million dollar mezzanine loan for the development of 95 acres of raw land in Baltimore, Maryland.

Successfully represented, as lead counsel, the real estate developers in the acquisition, financing, tenant relocations, and ongoing redevelopment of several multifamily projects throughout West Hollywood, California.

Successfully represented, as lead counsel, Bank of America in the sale of an REO property named the "Brockman Lofts" -- a mixed-use development containing 80 apartment units and a restaurant in downtown Los Angeles.


Successfully represented, as lead counsel, a real estate investor in the 1031 exchange, acquisition, financing, ground-up construction, and leasing of 2 single-tenant retail buildings in Georgia and Indiana involving a national retail tenant worth over \$9 billion.

Successfully represented Goldstein Planting Investments, LLC in the acquisition of a mixed-use development named "The Burbank Collection" containing condominium, office and retail units in Burbank, California.

Successfully represented, as lead counsel, a real estate developer in the acquisition, joint venture, financing, construction and leasing of a multi-tenant retail center in Los Angeles.

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Successfully represented, as lead counsel, a large national retail chain as the tenant in various leasing matters involving multiple retail locations throughout the country.

Successfully represented, as lead counsel, numerous landlords and tenants with various office, retail, industrial and residential leasing matters totaling more than 5 million sq. ft. of space.

Successfully represented, as lead counsel, numerous borrowers, private lenders, and national and regional banks in the origination, refinance, restructure, purchase and sale of various real estate and commercial loans totaling more than \$1 billion.

Successfully represented, as lead counsel, celebrities and high net worth individuals in connection with personal matters including their respective investments in California real property.

ASSOCIATIONS

American Bar Association (Real Property Section)

Los Angeles County Bar Association (Real Property Section)

The Jewish Federation of Greater Los Angeles (Real Estate & Construction Division)

American Israel Public Affairs Committee (AIPAC)

International Council of Shopping Centers (ICSC)

NEWS

Real Estate Attorney David Tabibian Named Partner of Glaser Weil

David Tabibian Named as one of "The 5 Best Real Estate Lawyers in Los Angeles" by Investopedia's Real Estate Column

HONORS & AWARDS

Southern California Super Lawyers, 2018, 2019

Southern California Rising Stars, Super Lawyers, 2014-2017

Southern California Super Lawyers, Top 100 Up-and-Coming, 2016-2017

PUBLICATIONS

"Receivership Sales of Real Property: Legal Restraints and Practical Considerations," *FRBC Quarterly Prophets*, Fall 2012

"Round Two... Commercial Real Estate," *Pillsbury Real Estate Newsletter*, December 2009

"Eminent Domain Post-Kelo," *Pillsbury Real Estate Newsletter*, December 2008