



Thomas F. Hanley III

Partner

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✉ THanley@GlaserWeil.com

PRACTICE AREAS

Real Estate

Acquisitions, Sales & Leasing

Secured Lending/Finance

Transactions

Land Use & Entitlements

EDUCATION

Southwestern University, J.D.
cum laude

Loyola Marymount University, B.B.A.

STATE BAR ADMISSIONS

California

FEDERAL AND PATENT BAR ADMISSIONS

U.S. District Court for the Central District of California

Tom Hanley leads a transactional real estate practice advising investors, joint venture partners, lenders and developers in all aspects of purchases, sales, financings, lease agreements and joint ventures. He has worked with clients on hundreds of large real estate transactions ranging from office and retail to multifamily and mixed-use projects, often portfolio or multistate transactions.

Tom regularly advises on restructuring loan agreements, real estate workouts, negotiating pre-bankruptcy settlements and coordinating regulatory compliance. As another facet of his practice, he represents commercial lenders in real estate financings. Thomas has also been involved in numerous real property asset portfolio acquisitions and dispositions. Clients regularly rely on Tom, not only for his extensive knowledge of real estate transactions, but also for his business sense. In addition, Tom is known for his negotiating skills and making the “impossible deal” happen.

Tom has been recognized by several industry publications, including being named a “Best Lawyer” in real estate law by The Best Lawyers in America, and The Legal 500.

In the mid-nineties, Tom took a leave of absence from the practice of law and served as a peace negotiator for the conflict in Bosnia. Tom successfully negotiated the most successful cease-fire of the war, and was also the original architect of the American Plan, which became the basis for the Dayton Accord that ended the war. In addition, he regularly speaks at different industry events. Outside the office, Thomas is a licensed pilot and enjoys biking and traveling.

REPRESENTATIVE MATTERS

Represented Ocean West Capital and Singerman Real Estate in the \$60.5 million sale of The Hub, a recently renovated office campus located at 100 West Broadway in Long Beach, California.

Represented Ocean West Capital Partners in connection with the \$93 million joint venture with Goldman Sachs to acquire a five-story, 165,000-square-foot Westwood Terrace building at 1640 S. Sepulveda Blvd. in Westwood, California.

Represented Ocean West Capital Partners in a joint venture for the \$70 million acquisition of the Taft Building, a 12-story office building in Los Angeles.

Representation of client with respect to their 36,000 square foot headquarters lease in Livermore, California.

Represented Ocean West Capital Partners as part of a joint venture with Fortress Investment Group in connection with the acquisition a seven-story office building from Lionstone Investments located at 2901 W. Alameda Avenue in Burbank.

ASSOCIATIONS

Tom Hanley

Partner

 310.282.6259

 THanley@GlaserWeil.com

Los Angeles County Bar Association, Member

First West Coast Conference on Constitutional Law, Director (1978)

HONORS & AWARDS

Best Lawyers "Best Lawyer" in Real Estate Law, 2018-2020

The Legal 500, 2017

Martindale-Hubbell AV Preeminent Peer Rated