

## Tax

The Firm's tradition of highly personalized service allows us to tailor tax strategies to our clients' specific, nuanced needs. Because of this personal approach, clients bring their most complex tax matters to Glaser Weil.

The Firm's Tax Department provides state-of-the-art counsel that integrates creative thinking with the practical, proactive problem solving. Our tax attorneys' skill in the finer points of the ever-changing tax laws, as well as sophisticated tax structuring techniques, ensures that we continually provide sound perspective and value to every client's tax matter. We routinely help clients navigate the complicated jurisdictional maze of tax with thoughtful guidance and attention to the client's unique situation that characterizes Glaser Weil's approach to client service. We never lose sight of our goal to provide sound, actionable advice that will enable our clients the opportunity to minimize what can often be one of the largest costs of doing business — tax obligations.

Whether for a real estate venture, a technology start-up or a large mature business, Glaser Weil advises on all the tax aspects of structuring businesses. We counsel corporations, limited partnerships, limited liability companies, funds, REITs, private foundations and high net-worth individuals on key transactional tax issues, including managing personal holdings and the sale and acquisition of businesses.

Our tax clients also benefit from Glaser Weil's litigation bench strength. We maintain an active litigation and appeals practice, with key tax partners who have served as trial attorneys for the IRA and the Tax Division of the Department of Justice. Led by one of the Firm's name partners, Barry Fink, a former U.S. Department of Justice Tax Division senior litigator, our tax attorneys have extensive experience resolving controversies and representing clients before administrative agencies. The Tax Department is also highly effective in the litigation of federal income and estate tax matters. Our lawyers routinely handle all manner of state and local tax controversies, such as insurance premium taxes, real estate taxes and sales and use taxes.

Working closely with our Trusts and Estates group, the Tax Department excels in sophisticated personal wealth and estate planning, including estate, gift and expatriate tax representation. Clients rely on our attorneys' creative thinking and their abilities to solve difficult structural, transactional and family estate planning issues, such as the transfer of wealth to younger generations. We further assist clients subject to multiple tax jurisdictions.

Since our earliest days, Glaser Weil has advised a wide range of nonprofit clients. We counsel charitable, educational and other tax-exempt organizations on all organizational and operational aspects of obtaining and maintaining tax exempt status. Our attorneys offer ongoing advice to tax-exempt clients regarding compliance with public charity and private foundation rules. We also assist with nonprofit business transactions, executive compensation and a host of other issues endemic to the nonprofit field.

Our tax team has developed innovative financing structures in both the U.S. and international markets and is regularly called upon to counsel U.S. clients on tax strategies for global operations. The Firm represents foreign and domestic clients in the purchase, sale and merger of businesses worldwide. The Firm's tax lawyers have successfully negotiated, structured and closed multinational corporate and business transactions in Canada, Mexico, Costa Rica, Japan, Malaysia, the Philippines, South Africa, Poland and throughout the European Union member nations. For his part, Mr. Fink has also obtained administrative rulings in the United Kingdom, The Netherlands, Italy, Switzerland and South Africa.

Glaser Weil has a history of working closely with many talented professionals based in the European Community, Asia and the Middle East. This awards our tax clients ongoing access to seamless, timely and integrated legal advice and representation. As a founding member of MERITAS Law Firms Worldwide, the Firm enjoys instant access to a network of approximately 7,000 high-quality, tested and certified legal advisors in virtually every major city in North America and in 75 countries around the world.

Glaser Weil's tax attorneys provide creative, practical, business-oriented solutions to achieve our clients' goals in each matter they undertake.

### TAX SUB PRACTICES

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[Federal, State & Local Tax Strategies & Planning](#)  
[Tax Litigation & Appeals](#)  
[Charitable & Exempt Organizations](#)