

REAL ESTATE

Secured Lending/Finance Transactions

Our experienced real estate secured lending and finance attorneys are well regarded for their long and impressive track record. The Firm's approach to the secured lending and financial transaction aspect of real estate is one that provides clients with pragmatic and facile problem-solving skills for which Glaser Weil is known.

We have counseled banks and life insurance companies, as well as borrowers financing their acquisitions, construction and operations. Having represented both lenders and borrowers, our lawyers are aware of the needs of borrowers for operational flexibility, as well as the realistic limitations of institutional lending. The Real Estate Department also assists with financially troubled assets and often advises clients in restructuring existing financing, loan workouts and related litigation. From negotiating forbearance agreements to amending existing credit facilities to obtaining new financing from alternative debt and equity sources, the Real Estate Department's attorneys draw upon their extensive experience in addressing every facet of a complex financing.