



**Brett J. Cohen**  
PARTNER

**CONTACT**  
(310) 282-6213 t

**OFFICE**  
10250 Constellation Blvd.  
19th Floor  
Los Angeles, CA 90067

**EMAIL**  
bcohen@glaserweil.com

#### EDUCATION

University of California, Los Angeles - J.D. M.A.  
Cornell University - B.S. Labor Relations & Economics

#### PRACTICE AREAS

##### Real Estate

- Hospitality
- Secured Lending, Workouts and Restructuring

#### BIOGRAPHY

Brett Cohen, partner in the Real Estate Department, specializes in real property secured, asset-based financing, loan workouts, acquisitions and dispositions, leasing of real property, urban in-fill, and single family residential developments, and corporate organizational matters. He develops creative solutions to difficult financing issues for lenders, borrowers, developers, joint venture partners and corporations.

He received his Bachelor of Science degree, double majoring in Industrial and Labor Relations and Economics, from Cornell University and his Juris Doctor and Masters in Business Administration from the University of California at Los Angeles.

Mr. Cohen is active in the local community, providing pro bono lead counsel and support to the Saint John's Health Center Foundation and the John Wayne Cancer Institute at Saint John's Health Center for charitable gifts of real property. He also volunteers for the Westside Food Bank, serves on multiple Westside school boards, as well as commissioner of YMCA youth basketball and a coach in Little League and Youth League Basketball. Additionally, he is involved in the Cornell and UCLA Alumni Associations, the Citizens' Oversight Committee for the Beverly Hills Unified School District, and a supporter of the Beverly Hills Athletic Alumni Association.

He has been selected for inclusion in Southern California Super Lawyers for six consecutive years, and also in Super Lawyers Corporate Counsel edition.

#### REPRESENTATIVE MATTERS

- Representing a major Las Vegas casino and hotel owner in connection with the financing for the construction and development of one of the largest mixed use of developments in the United States.

- Representing a major Las Vegas casino and hotel owner in connection with the sale of a casino/hotel on the Las Vegas strip.
- Representing the owner of a portfolio of West Los Angeles apartment buildings in connection with the refinancing of the portfolio.
- Representing a developer on the development of a condominium, single family home and retail development in South Central Los Angeles involving the simultaneous acquisition of 24 properties, senior acquisition and construction financing, mezzanine financing, and multiple joint venture agreements with the City of Los Angeles.
- Representing the buyer of commercial property in Brentwood, California and the concurrent assumption of construction financing and collapse of multiple limited liability companies into a tenancy in common.
- Representing the developer with the acquisition and development financing for a master-planned community in the City of Palmdale, consisting of more than 11,000 acres and approximately 7,200 housing units.
- Representing the developer in connection with the construction financing for multiple condominium towers in Las Vegas, Nevada.
- Representing limited partners and tenants at the regional produce market facility in downtown Los Angeles in connection with the refinance and organizational restructure of the market.
- Representing a borrower in a \$90 million loan workout with a prominent life insurance company.
- Representing an East Coast bank in the workout of a multi-million dollar, multi-state loan, involving 11 different hotel properties, including advising the client on complex "one form of action," deed-in-lieu of foreclosure and title issues.
- Representing a borrower, the owner of a luxury hotel in the City of Huntington Beach, involving a workout of a \$55 million construction loan from a foreign bank. The loan workout involved concurrent negotiations with the City of Huntington Beach and the Redevelopment Agency of the City of Huntington Beach with respect to the exchange of tax credits and the issuance of a City bond relating to the workout transaction.
- Representing a lender in connection with financing for the processing and development of a luxury residential community in Los Angeles County near the City of Calabasas.
- Representing a borrower in the financing of the construction of a regional hospital and adjacent medical office building in Westlake Village.