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## Robb Report: Joshua Roth - Art and the Deal, Expert Eye October 2014

**Related Attorney(s):** Joshua Roth (Art Attorney / Corporate Lawyer)

**Related Practice(s):** Art



Joshua Roth has art collecting and deal making in his blood; his father, Steven, cofounded the Hollywood talent powerhouse Creative Artists Agency, sits on the board of the Los Angeles County Museum of Art, and marinated young Joshua in the art world. Roth, 36, is now an attorney at Glaser Weil Fink Howard Avchen & Shapiro in Los Angeles, specializing in the rarefied realm of art law and handling sensitive high-dollar deals between collectors, galleries, dealers, artists, auction houses, museums, and every combination of same. Roth knows his territory well; he came of age as a collector at 23, paying \$1,500 for a Raymond Pettibon drawing. Today he has assembled a collection of more than 40 works that concentrates on L.A. artists.

What should a collector look for in an art lawyer? Art is a \$65 billion-a-year business. It's a very clubby, very cliquish, very closed-off world, so you want someone who really knows the counterparties in your deals. Art is a typical supply-and-demand market, where the supply is low relative to the amount of people who want to buy . . .

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