



## Real Estate

Glaser Weil offers our Real Estate clients the technical expertise and creative, nimble thinking required to stay on top of the rapidly changing demands and complexities that dominate today's real estate market. We work diligently to never lose sight of our clients' big picture real estate objectives. The Firm's real estate team is well known for mastering the many different, fast moving and intricate legal components that can make or break a business opportunity in this industry filled with opportunities. We work in partnership with our real estate clients to negotiate the complex needs of the different parties involved in all of their real estate matters — from developers and investors to lenders and public authorities.

The Firm's Real Estate Department provides a broad range of legal services for clients in California as well as throughout the country. Our attorneys leverage their legal prowess and vast experience across the full spectrum of practice areas often involved in complex real estate matters. These include: real estate acquisitions and dispositions; secured lending, restructuring and workouts; construction; architecture and related development matters; leasing; hospitality; land use, and environmental risk analysis. In conjunction with our Corporate and Tax departments, our real estate lawyers assist clients in structuring the ownership and investment vehicles necessary to advance real estate acquisition and development. Glaser Weil's real estate attorneys are recognized for their knowledgeable counsel to clients in multiple disciplines within the Real Estate Department and bring a broad range of expertise to each client's project.

### **CONSTRUCTION, ARCHITECTURE & DEVELOPMENT**

Attorneys in the Real Estate Department are frequently involved in many significant and well-known development projects. We advise clients during all phases of real estate design and construction, from contract negotiations with consultants through to completion and "ribbon-cutting." Glaser Weil also coordinates the entitlement process and offers clients assistance with any potential disputes that may arise during the course of construction and in connection with the closeout of development projects.

### **ENVIRONMENTAL**

The members of the Firm's Real Estate Department are keenly aware of the many complex environmental issues that a buyer, seller, lender or developer may encounter in their real estate transactions. When needed, Glaser Weil's real estate lawyers often utilize the expertise of the Firm's environmental attorneys to provide clients with environmental risk analysis and creative solutions to environmental issues. Ready access to our environmental team further ensures that our clients have the ability to address the wide array of environmental matters that may arise during commercial endeavors in today's rapidly changing regulatory climate.

### **Real Estate Sub Practices**

- Acquisitions, Sales & Leasing**
- Secured Lending/Finance Transactions**
- Land Use & Entitlements**